With construction on the up and major contracts being awarded to construction companies the length and breadth of the UK, the plant sector is reaping the benefits of renewed demand for all types of machinery.

Locally based Coinford Construction is working on a range of projects throughout London and the South East on behalf of the major UK house builders, including the prestigious Park Royal Development in North London, Weston Homes in Basildon and a further 300 unit development in Harefield.

Renowned for their professionalism and attention to deadlines, the company undertakes all aspects of groundworks and RC superstructures.

Sister company, Coinford Plant, supplies all the machinery for upcoming projects and has increased their fleet of telescopic handlers to satisfy the demand for machines.

Following a competitive evaluation that included a live demonstration, Greenshields JCB won the order to supply 5 of JCB’s market leading Loadalls to the customer. The 2 x JCB 535-95’s and 3 x 540-140’s were ordered by John Bowers who manages procurement for Coinford Plant. He was impressed not just with the performance of the machines but also by the innovative Livelink system, fitted as standard, which monitors machine performance and critical data remotely.

“The JCB machines offered exactly the right specification for our customer profile – predominantly housebuilders and their subcontractors. The range of optional extras and attachments that are available for these machines make them exceptionally versatile, but it was the overall package of servicing and warranty that clinched the deal. We believe that Livelink will help us in future especially in monitoring fuel performance and machine location, but it’s still early days.

The concept is great. So far I’m very happy with the service from Greenshields JCB. It’s the first time we have bought machines from them, but I’m looking forward to good, long term care from them”.

CASE STUDY:
COINFORD CONSTRUCTION

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